

The data is in:

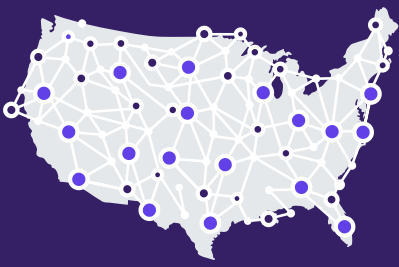
Primary360 is a game-changer

Building on our expertise in virtual care, Teladoc Health introduced its own virtual primary care solution, Primary360, in 2021. Now several years in the market, Primary360—the first virtual primary care solution of its kind—has the data to show real results and value no other provider can. Since its launch, the service has grown to cover over **four million lives**, proving to be an experience that both clients and members love. With 100M people having little to no access to primary care where they live,¹ there's never been a better time to experience the power of virtual primary care.


Expands access to personalized, ongoing, relationship-based care

50

state coverage
with full network capacity

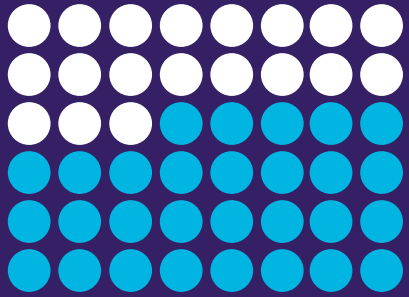


Adult and teen
care now available




57%

Primary360 participants
without a prior primary care
provider (PCP)²







Detects costly conditions early and addresses gaps in care




68% of eligible members completed a screening for colorectal, breast or cervical cancer³




50% of Primary360 members used at least one other Teladoc Health service⁴




49% of diabetes diagnoses were newly diagnosed⁵



41% of hypertension diagnoses were newly diagnosed⁵



90% of eligible members received follow-up guidance for mental health diagnoses³



22% of eligible members were referred into mental health services⁵



Reduces avoidable healthcare spend

10%[↓]

projected reduction
in medical costs per
member, per year⁶

26%[↓]

of members avoided
trips to the ER or
urgent care²

11%[↑]

projected savings on
total episodic cost of
referrals⁷



Provides an experience people love that keeps them engaged



Same day visits available

*Pending provider availability



40

minutes
average visit length⁸



98% member
satisfaction⁹



12-15

care team interactions per year¹⁰



75%

engagement with Primary360
after 12 months¹¹

The Key Performance Indicator (KPI) data presented here for the Primary360 program is from a Teladoc Health analysis of four million eligible lives from 2021-2023.

¹ Health Resources and Services Administration, October 2024. ² Teladoc Health Primary360 BoB data, 2023. ³ Sample analysis of more than 3,000 eligible Primary360 members from Jan. 1-Oct. 30, 2022, using MIPS-based measure standards and augmented with text analysis across provider notes. ⁴ Teladoc Health Primary360 LC Scorecard, 2023. ⁵ Teladoc Health Primary360 Data, 12/31/2023, PA-6204. ⁶ Primary360 ROI savings methodology. ⁷ For members that utilized a specialist referral made. ⁸ Teladoc Health Primary360 Engagement Data, 2023 [CLIA-11]. ⁹ Teladoc Health Primary360 data, 2022. ¹⁰ Teladoc Health data, [DS-12531]. ¹¹ Teladoc Health Primary360 Engagement Data, 2023 [PA-6248].